

## It's doing the "little things" that date parties...

- 😊 Thank you note for dating
- 😊 Party planning in person
- 😊 Contact and caring before the party
- 😊 Arriving 30 minutes early to set up and put the hostess at ease
- 😊 Creating a happy and enthusiastic mood
- 😊 Greeting guests as they arrive – sincerely thank them for coming
- 😊 Giving bonus gifts to anyone who brings a friend
- 😊 Game prizes and fun during demo
- 😊 On time drawing or door prize
- 😊 Explanation of party plan and how easy it is to have a party
- 😊 Fun and informative demo of Tupperware – including how it saves time, space, taste, and waste.
- 😊 A recipe to share
- 😊 Asking every guest to date a party
- 😊 Demo hostess gifts and sales specials – show advantage of dating
- 😊 Courteous service on replacement parts and defectives
- 😊 Time consideration – 2 hours or less from start to finish
- 😊 Prompt, efficient delivery of products and hostess gifts

Any or all of these "little things"  
could be the reason a customer or hostess  
prefers you over another Consultant.



Good service is our business – your business depends on it!  
Analyze your "Little Things" ~ They could make a BIG difference!!!